

# **CLUB MACQUARIE LIMITED**

ABN 29 315 070 855

Summary Financial Report  
For the Year Ended  
30 June 2024

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A copy of the Club's 2024 full financial statements, including the independent audit report, is available to all members and will be sent to members without charge upon request.

The financial statements and other specific disclosures have been derived from Club Macquarie Limited's (the Club's) full financial statements for the financial year. Other information included in the Summary Financial Statements is consistent with the Club's full financial statements.

The Summary Financial Statements do not, and cannot be expected to, provide as full an understanding of the financial performance, financial position and financing and investing activities of the Club as the full financial statements.

# Club Macquarie Limited

ABN 29 315 070 855

## Directors' Report

30 June 2024

Your Directors present their report on Club Macquarie Limited for the financial year ended 30 June 2024.

### Directors

The names of the Directors in office at any time during, or since the end of, the year are:

<b>Name</b>	<b>Position</b>	<b>Occupation</b>	<b>Years' Service</b>
B. R. Mortomore	President	Retired	3
R. W. McGuigan	Vice President	Retired	3
B. J. Naylor	Director	Retired	3
J. F. Tupou	Director	Company Director - Sales Rep	3
K. Freer	Director	Retired Businessman	2
R. Kemp	Director	Retired Businessman	1

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

### Club Secretary

The following person held the position of Club Secretary at the end of the financial year:

Mr. Mark Chaffey, who is also the Chief Executive Officer of the Club, has been the Club Secretary since 31 March 2021.

### Members guarantee

Club Macquarie Limited is a company limited by guarantee. In the event of, and for the purpose of winding up of the Club, the amount capable of being called up from each member and any person who ceased to be a member in the year prior to the winding up, is limited to \$1 for all members, subject to the provisions of the Club's constitution.

At 30 June 2024 the collective liability of members was \$ 9,059 (2023: \$ 5,871).

### Principal activities

The principal activity of Club Macquarie Limited during the financial year was the conduct of a Licensed Club.

No significant changes in the nature of the Club's activity occurred during the financial year.

### Operating results

The loss of the Club after providing for income tax amounted to \$ 305,527 (2023: loss of \$170,581).

# Club Macquarie Limited

ABN 29 315 070 855

## Directors' Report

30 June 2024

### Review of operations

Gross profit from bar trading amounted to \$886,750 and gross profit percentage of 64% was obtained from sales of \$1,381,903.

Gross profit from catering trading amounted to \$1,222,671 and gross profit percentage of 58% was obtained from sales of \$2,091,879.

Net gaming revenue amounted to \$3,749,679 and compares with \$3,527,910 in 2023.

Net operating profit from Macquarie 4 Star amounted to \$785,638 and compares with \$856,648 in 2023.

The following table outlines the Club's profit after the add back of depreciation and also shows the Club's EBITDA performance as a percentage of revenue.

	2024 \$	2023 \$
Reported operating profit / (loss) after tax	(305,527)	(170,581)
Add back: depreciation & amortisation	1,176,949	1,134,232
<b>Operating profit / (loss) before depreciation &amp; amortisation</b>	<b>871,422</b>	<b>963,651</b>
Add back: (profit) / loss on sale of non-current assets	5,025	11,431
Less: interest received	(16,847)	(10,744)
Add back: income tax expense / (benefit)	(29,161)	24,551
Add back: borrowing costs	14,495	5,181
<b>EBITDA</b>	<b>844,934</b>	<b>994,070</b>
<b>Total Revenue</b>	<b>9,504,465</b>	<b>8,779,035</b>
<b>EBITDA % of Revenue</b>	<b>8.89%</b>	<b>11.32%</b>

### Meetings of Directors

During the financial year, 12 meetings of Directors were held. Attendances by each Director during the year were as follows:

	Directors' Meetings	
	Number eligible to attend	Number attended
B. R. Mortomore	12	12
B. J. Naylor	12	11
R. W. McGuigan	12	12
J. F. Tupou	12	10
K. Freer	12	11
R. Kemp	12	10

### Significant changes in state of affairs

There have been no significant changes in the state of affairs of the Club during the year.

# Club Macquarie Limited

ABN 29 315 070 855

## Directors' Report

30 June 2024

### After balance date events

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Club, the results of those operations or the state of affairs of the Club in future financial years.

### Environmental issues

The Club's operations are subject to environmental regulations under the laws of the Commonwealth and State of Australia. The Directors are not aware of any breaches of the legislation during the financial year which are material in nature.

### Short and long term objectives

The Club has established short and long term objectives as outlined in the Club's business plan which is reviewed on an annual basis. These objectives are both financial and non financial and are aimed towards providing a comfortable and secure environment to its members that continues to meet their needs. These objectives are measured through both financial and non financial key performance indicators that have been determined relevant to the Club industry. No information is included on the likely developments in the operations of the Club and the expected results of those operations.

### Disclosure of Core and Non-Core Property

Pursuant to Section 41J(2) of the Registered Clubs Act 1976 and for the financial year ended 30 June 2024, the Directors have determined that the property of the Club shall be classified as follows:

Address	Current Usage	Classification
458 Lake Road, Argenton NSW 2284	Club Premises	Core
Unit 15, 15 Bidjigal Road, Arncliffe NSW 2205	Investment Property	Non-Core

### Auditor's independence declaration

The lead auditor's independence declaration for the year ended 30 June 2024 has been received and can be found on page 5 of the financial report.

### Indemnification and insurance of officers

The Club has paid premiums to insure each of the Directors against liabilities for costs and expenses incurred by them in defending any legal proceedings arising out of their conduct while acting in the capacity of Director of the Club, other than conduct involving a wilful breach of duty in relation to the Club.

# Club Macquarie Limited

ABN 29 315 070 855

## Directors' Report

30 June 2024

### Mandatory Director Training


Under the Registered Clubs Amendment (Disclosures) Regulation 2019, the Club is required to disclose to its members certain information relating to mandatory training requirements undertaken by Directors. As the Club has annual gaming machine profits of more than \$1 million, the Regulation prescribes that all Directors must complete their mandatory training within 12 months of appointment unless otherwise exempt.


Five Directors, B. R. Mortomore, B. J. Naylor, J. F. Tupou, R. W. McGuigan and K. Freer have completed the mandatory training. The remaining Director, R. Kemp is in the process of completing their training.

### Directors emoluments

No Director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the Club, with a Director, a firm of which the Director is a member or an entity in which the Director has a substantial financial interest.

Signed in accordance with a resolution of the Board of Directors:

  
Director: .....

  
Director: .....

Dated 7 August 2024

# Club Macquarie Limited

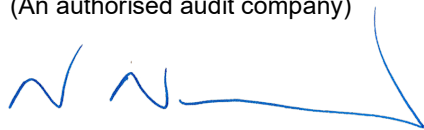
ABN 29 315 070 855

## Auditor's Independence Declaration under Section 307C of the Corporations Act 2001 to the Directors of Club Macquarie Limited

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2024, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Cutcher & Neale Assurance Pty Limited  
(An authorised audit company)



N. Nancarrow CA  
Director

NEWCASTLE

31 July 2024

### SYDNEY

Level 11, Suite 1102, 20 Berry Street,  
North Sydney, NSW, 2059

### BRISBANE

Suite 5, 36 Agnes Street,  
Fortitude Valley, QLD, 4006

### NEWCASTLE

Level 3, 130 Parry Street,  
Newcastle West, NSW, 2302

### CONTACT

PHONE 1800 988 522  
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# Club Macquarie Limited

ABN 29 315 070 855

## Independent Audit Report to the members of Club Macquarie Limited

### Report on the Audit of the Financial Report

#### *Opinion*

The summary financial statements, which comprise the summary statement of financial position as at 30 June 2024, the summary statement of profit or loss and other comprehensive income, the summary statement of changes in equity, the summary statement of cash flows, discussion and analysis of the financial statements and the Directors' Declaration for the year then ended, and related notes, are derived from the audited financial report of Club Macquarie Limited for the year ended 30 June 2024.

In our opinion, the accompanying summary financial statements are consistent, in all material respects with the audited financial statements, on the basis described in Note 1.

#### *Summary Financial Statements*

The summary financial statements do not contain all the disclosures required by Australian Accounting Standards – Simplified Disclosure Requirements. Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited financial statements and the auditor's report thereon.

#### *The Audited Financial Report and Our Report Thereon*

We expressed an unmodified audit opinion on the audited financial report in our report dated 8 August 2024.

#### *Directors' Responsibility for the Summary Financial Statements*

The Directors are responsible for the preparation of the summary financial statements on the basis described in Note 1.

#### *Auditors Responsibility*

Our responsibility is to express an opinion on whether the summary financial statements are consistent, in all material respects, with the audited financial report based on our procedures, which were conducted in accordance with Auditing Standard ASA 810 *Engagements to Report on Summary Financial Statements*.

Cutcher & Neale Assurance Pty Limited  
(An authorised audit company)



N. Nancarrow CA  
Director

NEWCASTLE

8 August 2024

#### **SYDNEY**

Level 11, Suite 1102, 20 Berry Street,  
North Sydney, NSW, 2059

#### **BRISBANE**

Suite 5, 36 Agnes Street,  
Fortitude Valley, QLD, 4006

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# Club Macquarie Limited


ABN 29 315 070 855


## Directors' Declaration

In the Directors' opinion, the summary financial statements of Club Macquarie Limited for the financial year ended 30 June 2024, as set out on pages 8 to 15:

- a. comply with Accounting policies as described in Note 1; and
- b. have been derived from and are consistent with the full financial statements of Club Macquarie Limited.

This declaration is made in accordance with a resolution of the Board of Directors.

Director  .....

Director  .....

Dated 7 August 2024

# Club Macquarie Limited

ABN 29 315 070 855

## Summary Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 30 June 2024

	2024	2023
	\$	\$
Bar sales	1,381,903	1,231,659
Less: Bar cost of goods sold	(495,153)	(471,348)
Catering Sales	2,091,879	1,912,606
Less: Catering cost of goods sold	(869,208)	(770,653)
Gross profit	<u>2,109,421</u>	1,902,264
Gaming machine net clearances	3,749,679	3,527,910
Keno and TAB commissions	79,083	77,991
Raffles and bingo revenue	219,892	186,110
Motel revenue	1,582,721	1,544,902
Functions revenue	159,773	139,977
Other revenue from contracts with customers	2 29,645	26,684
Other revenue from ordinary activities	2 209,890	131,196
Borrowing cost expenses	(14,495)	(5,181)
Bar trading expenses	(453,345)	(373,102)
Catering trading expenses	(1,417,995)	(1,224,469)
Function trading expenses	(31,065)	(1,948)
Gaming machine trading expenses	(906,716)	(855,713)
Keno and TAB expenses	(82,537)	(72,608)
Raffle and bingo expenses	(349,174)	(314,984)
Occupancy expenses	(689,999)	(653,477)
Club promotion and entertainment expenses	(367,924)	(316,224)
Motel trading expenses	(797,083)	(688,254)
Depreciation and amortisation expense	(1,176,949)	(1,134,232)
Investment property expenses	(6,416)	(4,897)
Administrative expenses	(2,176,069)	(2,026,544)
Loss on sale of plant and equipment	(5,025)	(11,431)
<b>Profit / (loss) before income tax</b>	<b>(334,688)</b>	<b>(146,030)</b>
Income tax (expense)/benefit	29,161	(24,551)
<b>Profit / (loss) after income tax</b>	<b>(305,527)</b>	<b>(170,581)</b>
<b>Other comprehensive income</b>	<b>-</b>	<b>-</b>
<b>Total comprehensive income / (loss)</b>	<b>(305,527)</b>	<b>(170,581)</b>

The accompanying notes form part of these financial statements.

# Club Macquarie Limited

ABN 29 315 070 855

## Summary Statement of Financial Position As At 30 June 2024

	2024	2023
	\$	\$
<b>ASSETS</b>		
CURRENT ASSETS		
Cash and cash equivalents	2,140,437	1,816,933
Trade and other receivables	46,437	51,080
Inventories at cost	71,903	61,904
Prepayments	192,363	153,569
TOTAL CURRENT ASSETS	<u>2,451,140</u>	<u>2,083,486</u>
NON-CURRENT ASSETS		
Property, plant and equipment	6,227,107	6,766,807
Investment property at cost	831,029	831,029
Intangible assets	162,684	162,684
Deferred tax assets	73,169	67,726
Right-of-use assets	161,426	-
TOTAL NON-CURRENT ASSETS	<u>7,455,415</u>	<u>7,828,246</u>
TOTAL ASSETS	<u>9,906,555</u>	<u>9,911,732</u>
<b>LIABILITIES</b>		
CURRENT LIABILITIES		
Trade and other payables	733,373	580,594
Borrowings	139,644	106,177
Employee benefits	231,272	220,504
Income in advance	81,469	97,823
Lease liabilities	32,310	-
TOTAL CURRENT LIABILITIES	<u>1,218,068</u>	<u>1,005,098</u>
NON-CURRENT LIABILITIES		
Trade and other payables	-	21,348
Borrowings	1,840	1,840
Deferred tax liabilities	89,487	113,205
Employee benefits	13,125	12,503
Lease liabilities	131,824	-
TOTAL NON-CURRENT LIABILITIES	<u>236,276</u>	<u>148,896</u>
TOTAL LIABILITIES	<u>1,454,344</u>	<u>1,153,994</u>
NET ASSETS	<u>8,452,211</u>	<u>8,757,738</u>
<b>EQUITY</b>		
Retained earnings	<u>8,452,211</u>	<u>8,757,738</u>
TOTAL EQUITY	<u>8,452,211</u>	<u>8,757,738</u>

The accompanying notes form part of these financial statements.

# Club Macquarie Limited

ABN 29 315 070 855

## Summary Statement of Changes in Equity For the Year Ended 30 June 2024

**2024**

	<b>Retained Earnings</b>	<b>Total</b>
	<b>\$</b>	<b>\$</b>
<b>Balance at 1 July 2023</b>	<b>8,757,738</b>	<b>8,757,738</b>
Profit / (loss) attributable to members	<b>(305,527)</b>	<b>(305,527)</b>
<b>Balance at 30 June 2024</b>	<b>8,452,211</b>	<b>8,452,211</b>

**2023**

	<b>Retained Earnings</b>	<b>Total</b>
	<b>\$</b>	<b>\$</b>
<b>Balance at 1 July 2022</b>	<b>8,928,319</b>	<b>8,928,319</b>
Profit / (loss) attributable to members	<b>(170,581)</b>	<b>(170,581)</b>
<b>Balance at 30 June 2023</b>	<b>8,757,738</b>	<b>8,757,738</b>

The accompanying notes form part of these financial statements.

# Club Macquarie Limited

ABN 29 315 070 855

## Summary Statement of Cash Flows For the Year Ended 30 June 2024

	2024	2023
	\$	\$
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Receipts from customers	10,338,418	9,598,300
Interest received	16,847	10,744
Payments to suppliers and employees	(9,411,167)	(8,923,297)
Borrowing costs	(14,495)	(5,181)
Net cash provided by (used in) operating activities	<u>929,603</u>	<u>680,566</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of property, plant & equipment	(620,954)	(628,684)
Net cash used by investing activities	<u>(620,954)</u>	<u>(628,684)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from borrowings	209,465	159,266
Repayment of leases	(18,612)	-
Repayment of borrowings	(175,998)	(137,416)
Net cash used by financing activities	<u>14,855</u>	<u>21,850</u>
Net increase / (decrease) in cash and cash equivalents held	323,504	73,732
Cash and cash equivalents at beginning of year	1,816,933	1,743,201
Cash and cash equivalents at end of financial year	<u>2,140,437</u>	<u>1,816,933</u>

The accompanying notes form part of these financial statements.

# Club Macquarie Limited

ABN 29 315 070 855

## Notes to the Summary Financial Statements For the Year Ended 30 June 2024

### 1 Material Accounting Policy Information

#### (a) Basis of preparation

The summary financial statements have been prepared from the audited financial report of Club Macquarie Limited for the year ended 30 June 2024. The audited report for the year ended 30 June 2024 is available at request from Club Macquarie Limited.

The financial statements, specific disclosures and the other information included in the summary financial statements are derived from and are consistent with the full financial statements of Club Macquarie Limited. The summary financial statements cannot be expected to provide as detailed an understanding of the financial performance, financial position and financing and investing activities of Club Macquarie Limited as the full financial statements.

The accounting policies have been consistently applied to Club Macquarie Limited and are consistent with those of the previous financial year in their entirety.

### 2 Revenue

	2024	2023
	\$	\$
Revenue from contracts with customers		
- Trading revenue	9,264,930	8,621,155
Other revenue from contracts with customers		
- Membership subscriptions	29,645	26,684
Total other revenue from contracts with customers	29,645	26,684
Total revenue from contracts with customers	9,294,575	8,647,839
Other revenue from ordinary activities		
- Interest income	16,847	10,744
- Commissions received	67,559	59,312
- Investment property income	40,370	35,712
- Rebate for GST on gaming machine duty	17,180	17,180
- Sundry Income	67,934	8,248
Total other revenue from ordinary activities	209,890	131,196
<b>Total revenue</b>	<b>9,504,465</b>	<b>8,779,035</b>

# Club Macquarie Limited

ABN 29 315 070 855

## Discussion and Analysis of the Summary Financial Statements For the Year Ended 30 June 2024

### Information on Club Macquarie Limited Summary Financial Statements

The financial statements, disclosures and discussion and analysis in the summary financial statements have been derived from the 2024 financial statements of Club Macquarie Limited.

A copy of the full financial statements and auditor's report will be sent to any member, free of charge, upon request. The summary financial statements cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the entity as the full financial statements.

The discussion and analysis is provided to assist members in understanding the summary financial statements.

### Summary Statement of Profit or Loss and Other Comprehensive Income

The Club has reported a loss after tax of \$305,527 for the year ended 30 June 2024 compared to a loss after tax of \$170,581 in 2023.

#### Revenue

Total revenue has increased by \$725k or 8% compared to 2023 with increases in all trading areas including bar up 12%, catering up 9%, gaming machines up 6% and motel up 2%.

#### Expenditure

Total expenditure has increased by \$914k (excluding income tax) or 10.24% compared to 2023. The main changes include:

- Bar COGS and catering COGS are up \$24k and \$99k respectively with the increase in revenue from both trading areas in 2024. The increases in revenue has also seen increases in expenses for these areas mainly through increases in wages and repairs and maintenance.
- Gaming machine expenses are up \$73k due to increased duty payable with the increase in net clearances and increased repairs and maintenance.
- Catering trading expenses have increased \$194k mainly due to wages and repairs and maintenance increasing \$151k and \$36k respectively.
- Motel expenditure has increased \$109k largely due to general increases in wages, laundry, cleaning and repairs and maintenance.
- Most of the Club's other expenditure has increased in line with supplier price increases and increased purchasing offsetting the revenue increases.

# Club Macquarie Limited

ABN 29 315 070 855

## Discussion and Analysis of the Summary Financial Statements For the Year Ended 30 June 2024

An important key performance indicator for clubs is EBITDA as a percentage of revenue. This year the Club has reported an EBITDA percentage of 8.89% compared to 11.32% last year.

### Summary Statement of Financial Position

The main changes in assets and liabilities include:

- Cash and cash equivalents has increased \$324k.
- Property, plant and equipment decreased \$540k, which is the net difference between additions, disposals and depreciation for the year. Capital additions totaled \$621k for the year and depreciation expenditure was \$1.156m with disposals of \$5k.
- Trade and other payables (current and non-current) increased \$131k, mostly as a result of an increase in trade payables at year end.

### Summary Statement of Changes in Equity

The equity of the Club has decreased this year due to the reported loss result of \$306k.

### Summary Statement of Cashflows

The Club's cash position has increased by \$324k from 2023.

Operating cash inflows have increased by \$930k compared to 2023, mostly as a result of the increase in revenue exceeding the growth in expenditure.

Investing cash outflows have decreased by \$621k this year, mostly due to the payment for fixed assets including gaming machines, furniture, air conditioning and outdoor gaming area.

Financing cash outflows this year relate to proceeds from borrowing insurance premiums of \$209k, less repayments made of \$176k as well as the repayment of leases of \$19k.